

ANNUAL REPORT Fiscal Year 2023

Metropolitan Area Neighborhood Nutrition Alliance

July 1, 2022 - June 30, 2023

ANNUAL REPORT

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A LETTER FROM THE CEO

ANNA's fiscal year 2023 was one of recovery, progress and continued growth. Although the COVID-19 pandemic seemed to, finally, abate in FY23, the need in Greater Philadelphia for our nourishing meals and nutrition services did not. Pre-pandemic, we enrolled approximately 260 new clients per month. In FY23, we enrolled an average of 400 new clients per month. We served more clients than ever before - 5,910 critically ill neighbors across Greater Philadelphia and beyond - with 1,568,952 home-delivered, medically tailored meals and professional nutrition education. This feat would not have been possible without the more than 7,000 trusted volunteers who rolled up their sleeves to help prepare and deliver meals (surpassing our pre-pandemic volunteer levels). We also added and filled four new staff positions to help MANNA expand and better serve our clients.

Even as we grow at an unprecedented rate, we know there are thousands more Philadelphians who would benefit from MANNA's medical nutrition intervention program, as an estimated 60% of adults in our region live with at least one serious illness and approximately one in six Philadelphians are food insecure. We remain as committed as ever to serving our critically ill neighbors with medically tailored nutrition and trustworthy information about eating well. Thus, we must prepare for continued growth to serve all those in need in our region.

When I started working for MANNA in 1999, we were among a small but dedicated group of community-based organizations across the country using nutrition to improve health for people living with HIV/AIDS. We knew that medically tailored meals were life-saving interventions because we saw their impact firsthand. That impact ignited the Food is Medicine movement, which has gained incredible momentum this past year. Medically tailored meals have gone from a steadfast service offered by a few expert nonprofits to part of a nationwide conversation about the relationship between nutrition and disease, taken up by leaders at some of our top institutions. In September 2022, medically tailored meals were discussed at the White House Conference on Hunger, Nutrition, and Health as a key component of a national health equity strategy.

As we have for more than three decades, nonprofits continue to power the Food is Medicine movement. MANNA is proud to lead the push for medically tailored meals as a universal, covered benefit, accessible to all who need them for as long as they need them. Our efforts were central to the introduction of PA House Bill 667, the statewide Medically Tailored Meals Pilot Program. You can read more about our policy advocacy in FY23 in the Food is Medicine section of this report (Page 18).

While we saw great progress in 2023, we also saw the end of pandemic-era assistance programs such as SNAP Emergency Allotments and Medicaid continuous enrollment. We know the end of these programs impacted our critically ill clients, nearly all of whom (98%) live below 200% of the Federal Poverty Level, and many of whom rely on programs such as SNAP and Medicaid to feed and care for themselves and their families. Our Nutrition & Client Services staff worked tirelessly to ensure that all MANNA clients received the services they needed through these changes, and beyond. You can read more about our wonderful program staff, as well as the technology upgrades we began implementing in 2023 to better serve our clients, in our Nutrition & Client Services and Operations sections (Pages 10-12).

Throughout this report, we are pleased and honored to share client impact stories, along with additional details about our work in FY23 and exciting future endeavors. I am in awe of the dedication of MANNA's staff, volunteers, funders, and broad community of supporters who enable us to rise to each challenge. Your generous support was instrumental to MANNA's ability to serve our critically ill clients and their families this past year and will remain vital as we expand our client base this coming year. Together, we'll work toward a world where all people struggling with serious illnesses can access the vital nutrition they need to heal.

Thank you for your support of MANNA's mission.

Sincerely,

Sue Daugherty, RDN, LDN Chief Executive Officer







OUR MISSION

MANNA uses nutrition to improve health for people with serious illnesses who need nourishment to heal.

By providing medically tailored meals and nutrition education, we empower people to improve their health and quality of life.

MANNA envisions a world where people with prescribed diets can access the medical nutrition they need in the same way they access prescription drugs at a pharmacy. Until we reach that goal, we will continue to raise funds through philanthropic sources to support clients throughout Greater Philadelphia with our medical nutrition services.

AT A GLANCE

IN FY23, MANNA DELIVERED ITS 21 MILLIONTH MEAL!

FY23 BY THE NUMBERS

1,568,952

5,910 meals prepared and home-delivered

individual clients served

805 dependents served, 448 of whom were children

14% increase in number of philanthropic clients served/month

11 % increase in number of philanthropic clients referred monthly

OUR RDNS COMPLETED

1,275

nutrition counseling sessions

group education sessions to 224 clients

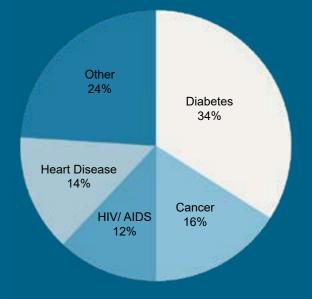
MANNA serves clients in NINE counties:

Bucks, Chester, Delaware, Montgomery, and Philadelphia counties in Pennsylvania, and Burlington, Camden, Gloucester, and Salem Counties in New Jersey. We serve additional clients throughout the state of Pennsylvania through insurance partnerships.

In FY23, MANNA's program impacted clients with more than 100 different disease states. The most common primary diagnoses were:

DIABETES (34%) CANCER (16%)

HIV/AIDS (12%) HEART DISEASE (14%)



MEET THE TEAM

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THE MANNA TEAM



Executive Leadership



Sue Daugherty, RDN, LDN
Chief Executive Officer



Nicole Laverty, RDN, LDN
Director of Nutrition
& Client Services



Eric GantzDirector of Operations



Ann Hoskins-BrownDirector of Policy &
Strategic Partnerships



Rich CurtisDirector of Finance



Jule Anne Henstenburg, PhD, MS, RDN, LDN, FAND Director, The MANNA Institute



Amy Mansky, MPHDirector of Advancement

Board of Directors

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Chief People Officer, Pay Govenance, LLC

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Rachael Tamalonis

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Cathy Weiss

Philanthropic Advisor

Kate Wilhelm

Director, Ceisler Media & Issue Advocacy

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Korman Communities

John Alchin, Co-chair Former CFO

Comcast Corporation (retired)

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Stephen Carlino Owner, Tavern on Camac

Charles Chase President & CEO, FirstService Brands Gary Crooks, MD Professor of Medicine, Perelman Center for Advanced Medicine

James F. Dever, Jr. Market President for Philadelphia, Bank of America

Lynn Garvin Dever, MD Pediatrician (retired)

Julia Fleischner Philanthropist

Dr. John Glick
Former President, Abramson
Family Cancer Research Institute
at Penn Medicine (retired)

Lynne Honickman Founder & President, The Honickman Foundation Barbara Kaplan Philanthropist

Megan Kennedy

Head of Product Management, abrdn

Stephen Klein CEO, President & Founder, The Klein Company

Brad Korman
Co-CEO, Korman Communities

William R. Levy, Esq. Former Senior Advisor, Brown

Brothers Harriman (retired)

David Lipson President, Philadelphia and Boston Magazines John Paz Owner, Prime Legacy Management

Edward Rendell Former Governor of Pennsylvania

Linda Richardson Founder, Richardson Company

Peter Rohr

The Rohr Group, Bank of America Merrill Lynch, Private Banking & Investment Group

Allan Schimmel, Investor

Susan Sherman President & CEO, Independence Foundation

NUTRITION AND CLIENT SERVICES

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NUTRITION AND CLIENT SERVICES



Over the past year, in an effort to broaden our reach across different populations, MANNA dietitians provided nutrition education to the community in a variety of ways.

In March, dietitians visited Salus University to deliver two nutrition lectures to physician assistant students. The topics covered included nutrition for managing chronic conditions and understanding fad diets and other diet patterns. The goal of these lectures was to support future healthcare providers as they learned about the importance of the role of nutrition while providing care.

MANNA dietitians have also continued to foster a relationship with Philadelphia FIGHT's Project TEACH to provide nutrition education to their clients. This partnership has included nutrition presentations and food demonstrations on topics such as navigating a grocery store, building a balanced plate and managing nutrition burnout.

Together with our professional chefs, MANNA's dietitians also teach cooking classes at our facility as part of our Get Fresh series. MANNA's Get Fresh classes are offered in a hybrid model to allow clients and community members the option and flexibility to attend classes in person or virtually. Through these classes, our dietitians have created a community of people who come together to learn and talk about nutrition and cooking.



CLIENT SPOTLIGHT



"When I started eating MANNA meals, my whole way of living started to change."

- LOUIS LEE, 49 MANNA CLIENT



LOUIS L.

Louis, 49, was referred to MANNA's meal program in 2022 by his insurance, Health Partners Plans, to help manage his diabetes. Shortly after receiving MANNA meals, he pursued surgery for weight loss and remained on the program to continue working on his eating habits and ultimately to recover from the surgery.

"I had quite a problem with my weight and nutrition.
The MANNA meals were a big help in that they
provided a good source of nutrition for myself. They
helped me learn how to ...incorporate a better way of
eating and to have a better lifestyle."

Since Louis is on MANNA's program through his insurance provider, Health Partners Plans continues to re-refer him because he enjoys the meals and continues to find them helpful for managing his health. When asked about his favorite MANNA meal, Louis responded, "I have three. I love the Turkey chili and beans. I love the Turkey taco with the vegetables, and I really love the chicken with the California vegetables and sometimes it comes with greens. It's really, really delicious!"

Louis reported that having access to MANNA meals has enriched his life. "Before [MANNA meals] I was kind of living a toxic lifestyle. I wasn't eating the way I should have. I was eating a lot of processed foods and I just wasn't feeling right. When I started eating MANNA meals, my whole way of living started to change. My whole thought process towards food and towards life gradually started to change."

As Louis continues on his health journey, he is grateful to every person at MANNA who helps make and deliver his meals. "I'm very thankful that every week I get to have a good meal on the table, and I'm thankful for [all of you]. I appreciate everything that you provide for me."

OPERATIONS MANNA | 2023 ANNUAL REPORT

MENU UPDATES

Our medically tailored meal program consists of delicious meals that meet national nutrition standards and disease-specific recommendations. MANNA offers 11 different dietary modifications to accomodate different diseases. All of MANNA's meals are prepared in-house by our incredible chefs and volunteers.



In FY23, MANNA made the following updates to our menu:

YELLOW DOT MODIFICATION

MANNA rolled out this mechanically altered diet for clients who have difficulty chewing or swallowing or who have gastrointestinal issues. Our registered dietitians reviewed the modification and made updates to ensure appropriate textures, adapted based on client feedback and the International Dysphagia Diet Standardisation Initiative (IDDSI) guidelines.

Updates made:

- Removed lunch sandwiches with hard rolls or tortilla wraps and replaced with softer-textured rolls
- Removed breakfast items on a bagel, English muffin, or wrap and replaced with softer foods (e.g. pancakes, hot cereal)

RED DOT MODIFICATION

This modification limits sodium, carbohydrates, and added sugars. Clients with cardiovascular disease, diabetes, and prediabetes are placed on this diet modification. MANNA has been serving a growing population of clients with a dual diagnosis of diabetes and cardiovascular disease. Combining these diets into one supports this population more effectively and allows other diet modifications to be added as needed.

Updates made:

 Given that MANNA's standard meal was already heart healthy, we turned the red dot into our standard meal (now all MANNA meals are below 65 grams of carbohydrates and average 2,000 mg sodium/day).



MANNA's distribution team works tirelessly to ensure our clients never miss a meal. In FY23, MANNA's delivery drivers drove our eight delivery trucks approximately 100,000 miles – equivalent to driving around the earth more than four times – and made more than 90,000 deliveries to clients in Greater Philadelphia and Southern New Jersey.

DISTRIBUTION UPDATES

We rolled out a new text messaging service this year to better communicate delivery windows with our clients, provide better customer service, and reduce the rate of missed deliveries. Here's how it works:

- Clients receive a text message the morning of their delivery with an estimated 2-hour delivery window.
- Clients receive another text message when the driver is 3 stops away.
- Once the driver arrives, a final text update is sent to the client, marking the delivery as "delivered" or "missed."
- Clients can live-track the drivers using a link that is provided with the first text message.

With this feature, drivers can manage their deliveries (marking them as missed or delivered) and provide additional information. These updates are accessible to the Nutrition & Client Services department.

MANNA can also use this tool to send out mass text messages to clients to alert them to delivery date changes due to holidays or weather events.



OUR VOLUNTEERS

From assisting us in the kitchen with slicing, cooking, baking, prepping and packaging, to helping deliver medically tailored meals to clients, our volunteers are the heart and soul of the MANNA team!

TOP 25 FY23 VOLUNTEERS (hours served)

Jeannie Boehner (423 hours)
Roberto Soler (417 hours)
Carousel Volunteers (408 hours)
Christopher Felker (381 hours)
Marc Fliegelman (375 hours)
Mark Mendenhall (348 hours)
Rachel Mausner (345 hours)
Paulette Singleton (330 hours)
Karen Tulis (319.5 hours)
Drew Phillippe (318 hours)
Beth Hamlin (309 hours)
Michael Felker (307.5 hours)
Cynthia Evans (306 hours)
Daaiyah Roundtree (301.5 hours)

Basil Kapchonick (295.5 hours) Kendra Dunn (294 hours) Martha Dunn (288 hours) Ruth Holt (285 hours) Ricardo Soler (279 hours) Richard Neibel (261 hours) Susan Starr (255 hours) Terry Roberts (244.5 hours) Beth Anastasi (237 hours) Joseph Dragon III (234 hours) Robert Courey (229.5 hours)

FY23 BY THE NUMBERS

23,630 volunteer shifts

57,915 volunteers hours



THE MANNA INSTITUTE

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THE MANNA INSTITUTE

Reid B. Reames Fellowship

The MANNA Institute awarded this year's Reid B. Reames Fellowships to three medical students studying at Thomas Jefferson University's Sidney Kimmel Medical College. These hardworking and passionate individuals asissted the Institute with data entry and analysis resulting in a scholarly project that contributes to the growing body of evidence in the field of Food is Medicine. This fellowship program was made possible through the generous support of Allan Schimmel — a member of the MANNA Advisory Board and the MANNA Institute Founding Eight — given in memory of his late husband, Reid Reames, a founder of MANNA.







MARIA JOHNSON



JEFFREY ZHOU

Academic Seminar Series

The MANNA Institute Academic Seminar Series brought together various healthcare providers and administrators, researchers, and students to hear from expert presenters who shared the latest research on important nutrition-related topics. Fall 2022's seminar was hosted in commemoration of Malnutrition Awareness Week™ and featured Charlene Compher, PhD, RD, LDN, FASPEN of the University of Pennsylvania, who discussed malnutrition

The Spring academic seminar was hosted in conjunction with National Nutrition Month® in March 2023. Presenters included Kristin Rising, MD, MSHP and Mackenzie Kemp, MSW, MPH of Jefferson's Center for Connected Care who discussed the nutrition outcomes most important to cancer patients as they undergo treatment. Upcoming seminars and recordings of past seminars can be found on our website at mannapa.org/seminar.

Client Exit Survey

The MANNA Institute administers exit surveys as part of ongoing program evaluation when clients are discharged from our program and summarizes the results every fiscal year.

In FY23, The Institute administered the first-ever exit survey for all clients as they cycled off of MANNA's meal program over the past year. The survey aimed to assess clients' overall satisfaction with the program, how the program affected their health, and ways to improve.



We heard from a total of 435 clients and found the following:

Over **81**% are satisfied with the taste of the meals

Of the clients who received nutrition counseling, over 93% rated the sessions as good or excellent

89% of clients with dependent children or adults on the program reported that the meals helped reduce their stress

69% of clients reported that the program helped improve their health

81% of clients reported that the program helped them eat healthier

72% of clients reported that the program improved their ability to manage their health conditions

The most frequent suggestion was to **INCREASE** the length of the meal program.

Pennsylvania, who discussed malnutrition mannapa.org/seminar.

assessment in the past, present, and future.



FOOD IS MEDICINE

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FOOD IS MEDICINE



Food is Medicine is the nationwide movement advocating for accessible, equitable, wide-reaching food and nutrition solutions to address the "unabating chronic disease epidemic" currently facing the U.S., with "skyrocketing health care costs and devastating effects for individuals, communities, and the nation." Food is Medicine interventions include food and nutrition programs, such as medically tailored meals, that are embedded in healthcare systems and intended to prevent or treat diet-related diseases. A growing body of research supports the impact of Food is Medicine solutions. In one recent example, MANNA helped contribute to a 2022 study that found a national medically tailored meal program could help avert 1.6 million hospitalizations with a net savings of \$13.6 billion annually.

MEDICAID AND MANNA

In 2015, MANNA was one of the first nonprofit medically tailored meal providers in the country to seek out and secure Medicaid insurance reimbursement for our services. Since then, MANNA's model has helped inspire similar programs in different states.⁴ MANNA's Strategic Partnerships and Medical Billing teams work with several different insurance plans to ensure that MANNA's services reach eligible members who would benefit.⁵ Our insurance payor partnerships help us serve more clients in need in several important ways:

- In addition to extending our services to more low-income clients through Medicaid, the reimbursement revenue from these partnerships helps to offset the costs of serving our clients whose insurance does not cover medically tailored meals.
- These partnerships diversify MANNA's income to enhance our long-term financial sustainability.
- Our ins what w health a among
- Our insurance payor partners often share what we call "real-world data," positive health outcomes that these partners see among their members that provide additional evidence attesting to the impact of MANNA's services and the power of food as medicine.
- 04.

Critically, these partnerships help get us a seat at the table to advocate for broader and more extensive coverage of medically tailored meals as a standard of care.

MANNA has long been at the forefront of the Food is Medicine movement, and FY23 was no different. MANNA staff continued to make the case to key stakeholders, such as policymakers and Medicaid insurance providers, that expanding coverage for medically tailored meals (MTMs) is a cost-effective way to improve health outcomes among community members who are often the sickest and struggling with multiple health conditions.

KEY CHANGES AND SUCCESSES OF FY23

SEPTEMBER 2022 | Historic White House Conference on Hunger, Nutrition, and Heath

MANNA CEO Sue Daugherty and other key stakeholders in the Food is Medicine movement attended the White House Conference on Hunger, Nutrition, and Health, the first conference of its kind in more than 50 years. Hosted by the Biden administration with the goal of ending hunger and reducing diet-related disease by 2030, this historic conference launched an effort to increase the number of Medicaid pilot programs and encourage passage of federal legislation that would allow traditional Medicare plans to offer MTMs as a reimbursable medical expense.

OCTOBER 2022 | USDA National Nutrition Security and Healthcare Summit

Building on the momentum of the White House Conference, the USDA hosted "Come to the Table," a National Nutrition Security and Healthcare Summit. Here, more than 200 healthcare, federal, and community leaders came together to advance the Summit's goals of ensuring all people in the U.S. have the resources necessary to eat nutritious foods that support good health. Sue was among them!

DECEMBER 2022 | Legislative Open House at MANNA

MANNA catalyzed strides toward policy change with our Legislative Open House when we hosted state and federal officials to further the conversation on the importance of making medically tailored meals a standard benefit under public health plans. The Open House, co-hosted by Representative Donna Bullock and the office of Congressman Dwight Evans, featured a roundtable discussion, as well as an opportunity for leaders to volunteer in our kitchen. Elected officials, staff members, and MANNA leaders brainstormed mechanisms for policy change, including potential pilot program funding, to make it easier for health plans to offer MTMs to their members as a reimbursable medical expense.

MARCH 2023 | MTM Bill Introduced in Pennsylvania House of Representatives

In an exciting progression of our policy efforts, Representative Bullock and others introduced PA House Bill 667 (HB 667) to establish a statewide Medically Tailored Meals Pilot Program. The program would allow hospitals statewide to refer qualified individuals for MTM programs and nutrition counseling, which would greatly increase ease of access to better nutrition. HB 667 was introduced along with a companion resolution encouraging health insurers to provide coverage for MTMs for Pennsylvania beneficiaries.

APRIL 2023 | Nutrition Roundtable with U.S. Assistant Secretary for Health Admiral Rachel L. Levine, MD

MANNA's Director of Nutrition & Client Services, Nicole Laverty, RDN, LDN, attended a nutrition roundtable with U.S. Assistant Secretary for Health, Admiral Rachel L. Levine, MD. Nicole was part of discussions centered around hunger and nutrition policy, nutritional trends, how to work more holistically with clients, and what role the federal government can play in these areas. Nicole highlighted the important role of Food is Medicine programs and the need for more support to provide equitable access to services like MANNA's.

APRIL 2023 | Food is Medicine National Summit

Sue participated in the Food Is Medicine (FIM) National Summit, hosted by The Friedman School of Nutrition Science and Policy and the Food & Nutrition Innovation Institute at Tufts University. The FIM Summit brought together more than 225 in-person and over 1,000 online healthcare system leaders, providers, investors, policymakers, and patients with lived experience. Sue's panel "How Community Centered Programs are Building the Infrastructure" explored how community-based Food is Medicine programs — like MANNA's — serve as a key source of best practices and evidence to inform larger scale expansion.

JUNE 2023 MTM Bill Introduced in U.S. Senate Finance Committee

A bipartisan coalition of senators introduced S. 2133: Medically Tailored Home-Delivered Meals Demonstration Act. The bill would amend the Social Security Act to establish a Medically Tailored Home-Delivered Meals Demonstration Program, testing a payment and service delivery model under Medicare Part A.

¹ Downer S, Clippinger E, Kummer C. Food is Medicine Research Action Plan. Published Jan. 27, 2022.

² Bleich SN, Dupuis R, Seligman HK. Food Is Medicine Movement—Key Actions Inside and Outside the Government. JAMA Health Forum. 2023;4(8):e233149. doi:10.1001/jama healthforum.2023.3149.

³ Hager K, Cudhea FP, Wong JB, et al. Association of National Expansion of Insurance Coverage of Medically Tailored Meals With Estimated Hospitalizations and Health Care Expenditures in the US. JAMA Netw Open. 2022;5(10):e2236898. doi:10.1001/jama networkopen.2022.36898.

⁴ https://www.fimcoalition.org/healthcare-innovation.

⁵ Pennsylvania's Medicaid program covers children, pregnant women, parents, seniors, and people with disabilities, as well as other adults who are eligible for federally assisted income maintenance payments. In 2023, eligibility levels for parents of dependent children were presented as a percentage of the 2023 federal poverty level (FPL) for a family of three (\$24,860). Eligibility limits for other adults were presented as a percentage of the 2023 FPL for an individual (\$14,580).

EVENTS MANNA | 2023 ANNUAL REPORT

EVENTS AT MANNA



MAIN COURSE 2022

Main Course returned in style for its second year on Sept. 15, 2022, with close to 300 attendees dining and dancing the night away at Cescaphe's beautiful Water Works venue to raise funds in support of MANNA's mission. Chef Chairs Eli Kulp and Jen Carroll curated a stellar line-up of 14 amazing chefs who prepared a variety of delicious, stationed appetizer, entrée and dessert courses for all to enjoy; the popular Jellyroll band entertained the crowd; and live and silent auctions helped to raise much-needed funds to support MANNA's year-round meal delivery and nutrition counseling program.



PIE IN THE SKY 2022

MANNA's signature Pie in the Sky fundraiser featured seven pie flavors in 2022, including a special Chocolate Peanut Butter pie made by our partners at Special Touch Bakery. In its 28th year, the collaborative effort brought together hundreds of volunteers, various community partners and many, many pie lovers and supporters to bake, sell and distribute almost 9,000 pies throughout the region in the weeks leading up to Thanksgiving. Funds raised from Pie in the Sky support MANNA's annual Thanksgiving meal delivery to our clients.



THANKSGIVING 2022

In 2022 with the help of more than 200 volunteers, both in the kitchen and as delivery drivers, MANNA provided 3,740 nourishing and delicious Thanksgiving meals to more than 840 households in Philadelphia and the surrounding counties on Thanksgiving morning. The meals served our clients, as well as four others in their households, so they were able to share their Thanksgiving meals with loved ones.



CHEF RADIO LIVE! 2023

Chef Eli Kulp teamed up with MANNA for our second annual Chef Radio LIVE! on April 26, 2023. The funfilled evening fundraiser held at MANNA included stationed appetizers, three family-style entrees and several decadent desserts prepared by 16 popular Philadelphia chefs. Guests also enjoyed live music from the band Snacktime and a live recording of Chef Eli's CHEF Radio Podcast, in which he interviewed the three chefs —Nick Elmi, Stephanie Willis and Dionicio Jimenez —who prepared the evening's entrees.

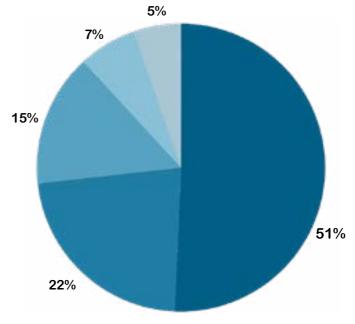


GUAC OFF 2023

MANNA's Guac Off 2023, Guac of Ages, held on May 25, 2023, at Morgan's Pier, brought together some of the best restaurants in Philadelphia and close to 400 guacamole-loving guests to kick off summer and prepare or sample the most amazing guacamole creations from in and around the city. Participating restaurants competed for the chance to be crowned the 2023 Guac Master! Judges included Alex Holley (Fox29), Chef Eric Gantz and Chef Mike Stellaccio (MANNA), Pat Gallen (CBS3), Chef Jen Carroll and Aunyea Lachelle (NBC10).

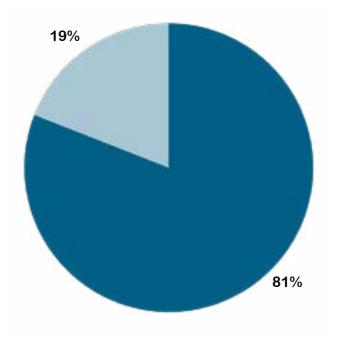


FINANCIALS



Revenue

Events (net) Other Income	\$ 581,119 \$ 5,219
Events (net)	\$ 581,119
Government Contracts	\$ 722,425
Corporate & Foundation Grants	\$ 1,650,719
 Individual Donors 	\$ 2,491,657
Healthcare Contracts	\$ 5,607,250



Expenses

TOTAL	\$ 10,427,680
Fundraising & Administration	\$ 1,985,462
Programs	\$ 8,442,218

THANK YOU TO OUR DONORS

This list reflects donors who gave \$1,000 or more in MANNA's fiscal year 2023 (July 1, 2022 - June 30, 2023). We regret any errors or omissions.

\$300,000+

The Pew Charitable Trusts

\$100,000+

Estate of Sue Kremer
Estate of Charles B. Miller
Estate of Thomas Weiskerger
Green Family Foundation
Hummingbird Foundation
Jefferson Health Plans

\$50,000+

Bank of America Charitable Foundation Broadway Cares/Equity Fights AIDS Julia and David Fleischner ParetoHealth Red Moose Charitable Trust The Honickman Foundation The KCK Foundation Toast

\$25,000+

Anonymous

abrdn Arms Open Golf Tournament **BNY Mellon Mid-Atlantic Charitable Trusts** Cescaphe Estate of Gloria Campisi Foundation for Health Equity Life Science Cares - Philadelphia Lincoln Financial Foundation, Inc. McLean Contributionship Merck Foundation MKM Foundation Otto Haas Charitable Trust Pincus Family Foundation Linda Richardson and Steven H. Korman Allan Schimmel The Gordon Charter Foundation The Julian A. & Lois G. Brodsky Foundation The M.A.C. AIDS Fund

\$10,000+

Anonymous Albert M. Greenfield Foundation

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\$5,000+

Estate of Carl Steele

Sysco Philadelphia, LLC

Erika Aaron and Marc Fliegelman Altman Philadelphia Fund, a Donor Advised Fund of Renaissance Charitable Foundation ASI Central Broughton Foundation Alan Burrell

Nancy Shickler and Mark Mendenhall

Ceisler Media & Issue Advocacy The Comcast NBC Universal Foundation Ted Dallas Carrie Dare **Drexel University** Driscoll Foods Fox & Roach Charities Barbara Friedman Marcello Giordano Giordano Garden Groceries Meredith Greenbaum Kevin J. Harty and Rick Tempone Hassel Foundation Henrietta Tower Wurts Memorial **Ruth and Fred Holt Brooks Honeycutt and Mark Niehaus** Humana Jeffrey J. Idler Joseph Kennard Skilling Trust Eli Kulp Julie Lafair Miller and Harris Miller Rhonda and William Levy Margaret G. Jacobs Charitable Trust AJ Mattia Kathryn McMaster Catherine Montagne and Stephen Menard The Patricia Kind Family Foundation The Philadelphia Foundation Phyllis & Irving Smith Foundation RE/MAX @ Home Peter Rohr Scholler Foundation Frank Seidman Stradley Ronon Stevens & Young, LLP Supply It All Jeralyn Svanda **TD Charitable Foundation** Lauren Turzanski Hope Spivak and Jay Feldstein Vanguard Charitable Endowment Program Teresa Wallace and John Chou Western Shade Cloth Charitable Foundation

\$1,000+

Mike Abrams
Akron Community Foundation
The Alpin J. and Alpin W. Cameron
Memorial Fund
Michael Andrews
Elizabeth Asplundh
Ben Aycock
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